

Ashford University Credit Recommendations for Courses from The Institutes/American Institute for Chartered Property Casualty Underwriters (AICPCU).

**CREDIT RECOMMENDATION SUMMARY FOR:
The Institutes (formerly AICPCU)**

For students who already completed one of the AICPCU courses, Ashford University will accept the ACE credit recommendation at the time of course completion, which may differ from below. Ashford University accepts up to seventy-five (75) semester hours from AICPCU courses and other non-traditional credit sources. In order to have AICPCU courses evaluated at the time of admission to Ashford University, please request an official American Council on Education (ACE) transcript be sent to Ashford after submitting your application. Transcripts may be requested at <http://www2.acenet.edu/credit/?page=transcripts>.

For additional information on Ashford's degree programs, please visit success.ashford.edu/theinstitutes.



Course	Training Title	Credit Recommendation*	Ashford Equivalent*
AAI 83	Agency Operations and Sales Management	3 Upper Division Credits	Elective
AAM 132	Automation In Insurance	2 Upper Division Credits	Elective
CPCU 530	Business Law for Insurance Professionals	3 Upper Division Credits	Elective
AIC 33	Claim Handling Principles and Practices	2 Upper Division Credits	Elective
AINS 23	Commercial Insurance	3 Upper Division Credits	Elective
CPCU 552	Commercial Liability Risk Management and Insurance	3 Upper Division Credits	Elective
CPCU 551	Commercial Property Risk Management and Insurance	3 Upper Division Credits	Elective
AFSB 153	Commercial Surety and Crime Insurance	4 Upper Division Credits	Elective
AU 66	Commercial Underwriting: Liability and Advanced Techniques	3 Upper Division Credits	Elective
AU 65	Commercial Underwriting: Principles and Property	3 Upper Division Credits	Elective

THE INSTITUTES TRAINING CONTINUED...

Course	Training Title	Credit Recommendation*	Ashford Equivalent*
AFSB 152	Contract Surety	4 Upper Division Credits	Elective
AIS 25	Delivering Insurance Services	2 Upper Division Credits	Elective
ERM 57	Enterprise-Wide Risk Management: Developing and Implementing	3 Upper Division Credits	Elective
AAM 131	Essentials Of Automation	2 Lower Division Credits	Elective
AIT 131	Essentials of Information Technology	3 Lower Division Credits	INF 103
SM 18	Essentials of Supervision	1 Lower Division Credit	Elective* or MGT 380
Ethics 312	Ethics and the CPCU Code of Professional Conduct	2 Lower Division Credits	Elective
AFSB 153	Fidelity And Noncontract Surety	4 Upper Division Credits	Elective
CPCU 540	Finance for Risk Management and Insurance Professionals	3 Upper Division Credits	BUS 401
CPCU 560	Financial Services Institutions	3 Upper Division Credits	BUS 316
	Focus Series: The Claims Classics Bundle	3 Upper Division Credits	Elective
	Focus Series: The Commercial Insurance Bundle	3 Upper Division Credits	Elective
	Focus Series: The Personal Insurance Bundle	3 Upper Division Credits	Elective
AAI 81	Foundations of Insurance Production	3 Upper Division Credits	Elective
CPCU 500	Foundations of Risk Management and Insurance	2 Upper Division Credits	Elective
CPCU 510	Foundations of Risk Management, Insurance, and Professionalism	3 Upper Division Credits	Elective
INS 24	General Insurance for Information Technology Professionals	3 Upper Division Credits	Elective
AIM 44	Human Resource Management	3 Upper Division Credits	Elective
AMIM 122	Inland Marine Insurance	3 Upper Division Credits	Elective
AIAF 113	Insurance Company Finance	2 Upper Division Credits	BUS 316
AIAF 112	Insurance Information Systems	3 Upper Division Credits	ACC 206
CPCU 520	Insurance Operations	3 Upper Division Credits	Elective

THE INSTITUTES TRAINING CONTINUED...

Course	Training Title	Credit Recommendation*	Ashford Equivalent*
IR 201	Insurance Regulation	3 Upper Division Credits	Elective
AIT 132	Insurance Uses of Technology	3 Upper Division Credits	Elective
INTRO 330	Introduction to Claims	2 Lower Division Credits	Elective
INTRO 320	Introduction to Property and Casualty Insurance	2 Lower Division Credits	Elective
INTRO 350	Introduction to Risk Management	1 Lower Division Credit	Elective
INTRO 360	Introduction to Underwriting	2 Lower Division Credits	Elective
AIC 36	Liability Claim Practices	3 Upper Division Credits	Elective
AIM 40	Management	3 Upper Division Credits	MGT 330
AAI 82	Multiple-Lines Insurance Production	3 Upper Division Credits	Elective
ANFI 206	National Flood Insurance: Advanced Studies	3 Upper Division Credits	Elective
ANFI 205	National Flood Insurance: Fundamentals	3 Upper Division Credits	Elective
AMIM 121	Ocean Marine Insurance	3 Upper Division Credits	Elective
AIM 45	Organizational Behavior in Insurance	3 Upper Division Credits	Elective
CPCU 556	Personal Financial Planning	3 Upper Division Credits	Elective
AINS 22	Personal Insurance	3 Upper Division Credits	Elective
API 29	Personal Insurance: Portfolio Management	3 Upper Division Credits	Elective
API 28	Personal Insurance: Underwriting and Marketing Practices	3 Upper Division Credits	Elective
CPCU 555	Personal Risk Management and Property-Casualty Insurance	3 Upper Division Credits	Elective
APA 92	Premium Auditing Applications	3 Upper Division Credits	Elective
ARe 143	Primary Insurance Coverages	3 Upper Division Credits	Elective
APA 91	Principles of Premium Auditing	3 Upper Division Credits	Elective
AFSB 151	Principles of Suretyship	3 Upper Division Credits	Elective
AINS 21	Property and Liability Insurance Principles	3 Upper Division Credits	Elective
AIC 35	Property Loss Adjusting	3 Upper Division Credits	Elective

THE INSTITUTES TRAINING CONTINUED...

Course	Training Title	Credit Recommendation*	Ashford Equivalent*
ARM 54	Risk Assessment	3 Upper Division Credits	Elective
ARM 55	Risk Control	3 Upper Division Credits	Elective
ARM 56	Risk Financing	3 Upper Division Credits	Elective
RMPE 352	Risk Management for Public Entities	3 Upper Division Credits	Elective
AIAF 111	Statutory Accounting for Property-Casualty Insurers	3 Upper Division Credits	ACC 205
SM 19	Supervisory Skills	1 Lower Division Credit	Elective* or MGT 380
ASLI 163	Surplus Lines Insurance Operations	3 Upper Division Credits	Elective
ASLI 162	Surplus Lines Insurance Practices	2 Upper Division Credits	Elective
ASLI 161	Surplus Lines Insurance Principles and Issues	2 Upper Division Credits	Elective
ASLI 164	Surplus Lines Insurance Products	3 Upper Division Credits	Elective
CPCU 557	Survey of Commercial Risk Management and Insurance	3 Upper Division Credits	Elective
CPCU 553	Survey of Personal Risk Management, Insurance, and Financial Planning	3 Upper Division Credits	Elective
AIT 134	The Strategic Management of Information	3 Upper Division Credits	Elective
AIC 34	Workers' Compensation and Managing Bodily Injury Claims	3 Upper Division Credits	Elective

*The credit recommendation is the maximum number of credits students can receive IF there is room in their Degree Progress Report (DPR). Credit recommendations are subject to the student's major and transfer credits.

TRANSFER PROVISIONS

Students must complete 120 credits to obtain a Bachelor's degree. A maximum of 90 combined nontraditional and transfer credits may be accepted and applied toward the 120 credit requirement. Within the 90 credit maximum, a maximum of 75 nontraditional credits may be applied toward degree completion. Official transfer credit evaluation takes place once a student is enrolled at Ashford University, and all official transcripts have been received. For additional information on Ashford University's transfer options, please visit: www.ashford.edu/admissions/transferability