

**Ashford University Credit Recommendations for Courses from LOMA**

**CREDIT RECOMMENDATION SUMMARY FOR:  
LOMA**

\*For students who have completed LOMA coursework, Ashford University will accept the credit recommendation from the National College Credit Recommendation Service (NCCRS). Ashford University accepts up to seventy-five (75) semester credits from non-traditional credit sources. In order to have LOMA courses evaluated at the time of admission to Ashford University, please request an official transcript from LOMA and have it sent to the Registrar's Office at Ashford University from LOMA. For additional information on Ashford's degree programs, please visit [success.ashford.edu](http://success.ashford.edu).



**LOMA Credit Recommendations**

<i>Course</i>	<i>Title</i>	<i>Course Dates</i>	<i>Credit Recommendation*</i>
AIAA 200	Agency Administration	Version 1: June 1995 - October 2000 Version 2: November 2000 - Present	Version 1 or 2: 3 Lower Division Credits
AAPA 273	Annuity Principles and Products	Version 1: November 1999 - July 2006 Version 2: August 2006 - Present	Version 1: 1 Upper Division Credit Version 2: 1 Upper Division Credit
AAPA 303	Annuity Systems and Administration	July 2001 - Present	1 Upper Division Credit
PCS 391	Customer Behavior: Consumer Behavior and Beyond	July 2001 - Present	3 Upper Division Credits
PCS 392	Customer Contacts: Strategies and Operations	January 2002 - Present	2 Lower Division Credits
PCS 393	Customer Relationship Management	January 2002 - Present	2 Lower Division Credits
FiAAPA 313	Financial Aspects of Annuities	Version 1: May 2000 - April 2007 Version 2: May 2007 - Present	Version 1 or 2: 2 Upper Division Credits
ACS 100	Foundations of Customer Service	Version 1: June 1991 - October 2000 Version 2: November 2000 - December 2005 Version 3: January 2006 - Present	Version 1 or 2: 2 Lower Division Credits Version 3: 3 Lower Division Credits

## LOMA TRAINING CONTINUED...

Course	Title	Course Dates	Credit Recommendation*
AAPA 283	Marketing, Distribution, and Uses of Annuities	Version 1: November 1999 - July 2006 Version 2: August 2006 - December 2007 Version 3: January 2008 - Present	Version 1: 1 Upper Division Credit Version 2 or 3: 1 Upper Division Credit
AAPA 323	Regulation and Taxation of Annuities	January 2001 - Present	1 Upper Division Credit
AIRC 410	Regulatory Compliance: Companies, Producers, and Operations	Version 1: May 1998 – June 2004 Version 2: July 2004 - Present	Version 1 or 2: 2 Upper Division Credits
AIRC 420	Regulatory Compliance: Insurance and Annuity Products	Version 1: November 1998 – June 2004 Version 2: July 2004 - Present	Version 1 or 2: 2 Upper Division Credits
ARA 440	Reinsurance Administration	November 2000 - Present	2 Upper Division Credits
AIAF 400	Statutory Accounting for Life and Health Insurers	Version 1: June 1995 - June 2002 Version 2: July 2002 - Present	Version 1 or 2: 3 Upper Division Credits
UND 386	Underwriting Life and Health Insurance	Version 1: March 1990 – June 2004 Version 2: July 2004 - October 2006 Version 3: November 2006 - Present	Version 1, 2 or 3: 2 Lower Division Credits

The credit recommendation is the maximum number of credits students can receive IF there is room in their Degree Progress Report (DPR).  
Credit recommendations are subject to the student's major and transfer credits.

## Ashford University Credit Recommendations for Courses from FFSI Education Program

Course	Title	Course Dates	Credit Recommendation*
LOMA 311	Business Law for Financial Services Professionals	July 2004 – Present	3 Upper Division Credits
LOMA 316	Business Law for Financial Services Professionals - Canada	November 2005 – Present	3 Upper Division Credits
LOMA 380	Financial Services and Products for Organizations	November 2004 - Present	3 Upper Division Credits
LOMA 351	Financial Services Environment	Version 1: September 1998 - June 2004 Version 2: July 2004 - June 2011	Version 1 or 2: 3 Upper Division Credits
LOMA 326	Financial Services Marketing	November 2004 - Present	3 Upper Division Credits
LOMA 356	Investment Principles and Institutional Investing	July 2004 – Present	3 Upper Division Credits
LOMA 305	Personal Financial Planning	Version 1: January 2004 - June 2008 Version 2: July 2008 - Present	Version 1 or 2: 3 Upper Division Credits
LOMA 286	Principles of Financial Services and Products	July 2004 - Present	3 Lower Division Credits

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### Ashford University Credit Recommendations for Courses from FLMI Insurance Education Program

Course	Title	Course Dates	Credit Recommendation*
LOMA 361	Accounting and Financial Reporting in Life Insurance Companies	Version 1: January 1997 - June 2002 Version 2: July 2002 - Present.	Version 1 or 2: 3 Lower Division Credits
LOMA 307	Business and Financial Concepts for Insurance Professionals	July 2010 - Present	3 Lower Division Credits
LOMA 351	Financial Services Environment	September 1998 - December 2011	3 Upper Division Credits
LOMA 291	Improving the Bottom Line: Insurance Company Operations	April 2009 - Present	3 Lower Division Credits
LOMA 301	Insurance Administration	Version 1: June 1997 - June 2002 Version 2: July 2002 - December 2007 Version 3: January 2008 - Present	Version 1, 2 or 3: 3 Lower Division Credits
LOMA 290	Insurance Company Operations	Version 3: June 1986 - November 1995 Version 4: December 1995 - October 2000 Version 5: November 2000 - Present	Version 3: 2 Lower Division Credits Version 4: 2 Lower Division Credits Version 5: 3 Lower Division Credits
LOMA 320	Insurance Marketing	Version 2: January 1989 - October 2000 Version 3: November 2000 - December 2004 Version 4: January 2006 - Present	Version 2 or 3: 3 Lower Division Credits Version 4: 3 Upper Division Credits
LOMA 330	Management Principles and Practices	Version 2: June 1989 - October 2000 Version 3: November 2000 - October 2004 Version 4: November 2004 - Present	Version 2, 3 or 4: 3 Lower Division Credits
LOMA 371	Managing for Solvency and Profitability in Life Insurance Companies	Version 1: June 1996 - June 2002 Version 2: July 2002 - June 2008 Version 3: July 2008 - Present	Version 1, 2 or 3: 3 Upper Division Credits
LOMA 281	Meeting Customer Needs with Insurance and Annuities	January 2009 - Present	2 Lower Division Credits
LOMA 335	Operational Excellence in Financial Services	July 2011 - Present	3 Lower Division Credits
LOMA 280	Principles of Insurance	Version 3: June 1988 - November 1995 Version 4: December 1995-October 2000 Version 5: November 2000 - Present	Version 3: 2 Lower Division Credits Version 4: 2 Lower Division Credits Version 5: 2 Lower Division Credits Version 6: 2 Lower Division Credits

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### Ashford University Credit Recommendations for Courses from FLMI Inactive Courses

Course	Title	Course Dates	Credit Recommendation*
FLMI 360	Accounting in Life and Health Insurance Companies	Version 1: January 1965 - May 1983 Version 2: June 1983 - April 1992 Version 3: May 1992 - March 1997	Version 1: 3 Upper Division Credits Version 2 or 3: 3 Lower Division Credits
FLMI AM or FLMI 300	Administrative Management	Version 1: January 1965 - November 1977 Version 2: December 1977 - June 1985	Version 1: 3 Upper Division Credits Version 2: 3 Lower Division Credits
FLMI 350	Economics and Investments	Version 1: January 1965 - June 1984 Version 2: July 1984 - April 1992 Version 3: May 1992 - June 1993 Version 4: July 1993 - August 1998*	Version 1: 4 Lower Division Credits Version 2 or 3: 2 Lower Division Credits Version 4: 2 Lower Division Credits
FLMI 340	Electronic Data Processing	January 1965 - May 1977	3 Lower Division Credits
FLMI FM or FLMI 300	Financial Management	July 1985 - December 1997	3 Upper Division Credits
FLMI FS or FLMI 300	Financial Services	Version 1: September 1987 - April 1992 Version 2: May 1992 - November 1992	Version 1 or 2: 3 Upper Division Credits
FLMI GI or FLMI 300	Group Insurance	Version 1: January 1965 - May 1978 Version 2: June 1978 - May 1988 Version 3: June 1988 - December 1996	Version 1: 3 Lower Division Credits Version 2: 3 Upper Division Credits Version 3: 3 Upper Division Credits
FLMI HR or FLMI 300	Human Resources Administration	Version 1: January 1965 - November 1978 Version 2: December 1978 - May 1986 Version 3: June 1986 - December 1987 Version 4: January 1988 - December 1997	Version 1, 2 or 3: 3 Lower Division Credits; Version 4: 3 Upper Division Credits
LOMA 340	Information Management in Insurance Companies	Version 2: November 1993 - April 2000 Version 3: May 2000 – December 2004	Version 2 or 3: 3 Upper Division Credits
FLMI IS or FLMI 300	Information Systems	Version 1: January 1978 - August 1987 Version 2: September 1987 - May 1996	Version 1 or 2: 3 Upper Division Credits
LOMA 315	Legal Aspects of Life and Health Insurance - Canada	Version 3: June 1989 - May 1997 Version 4: June 1997 - December 2005	Version 3 or 4: 3 Upper Division Credits
LOMA 310	Legal Aspects of Life and Health Insurance - U.S.	Version 3: June 1989 - May 1997 Version 4: June 1997 - December 2004	Version 3 or 4: 3 Upper Division Credits
FLMI CL or FLMI 300	Life and Health Insurance Claims	Version 1: January 1965 - November 1980 Version 2: December 1980 - May 1986 Version 3: June 1986 – May 1990 Version 4: June 1990 – May 1991	Version 1: 2 Lower Division Credits; Version 2 or 3: 4 Upper Division Credits; Version 4: 5 Upper Division Credits
FLMI IA or FLMI 300	Life Insurance Accounting	Version 3: June 1986 - May 1990 Version 4: June 1990 - May 1991	4 Upper Division Credits

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### Ashford University Credit Recommendations for Courses from FLMI Inactive Courses

Course	Title	Course Dates	Credit Recommendation*
FLMI LI or FLMI 300	Life Insurance Investments	January 1965 - June 1985	3 Upper Division Credits
FLMI 330	Management Principles	January 1973 - June 1985	3 Lower Division Credits
FLMI MS or FLMI 300	Management Science	Version 1: January 1973 - November 1981 Version 2: December 1981 - May 1989 Version 3: June 1989 - November 1995	Version 1: 3 Upper Division Credits Version 2 or 3: 3 Upper Division Credits
FLMI MA or FLMI 300	Managerial Accounting	Version 1: January 1978 - August 1987 Version 2: September 1987 - December 1997	Version 1 or 2: 3 Lower Division Credits
FLMI 370	Mathematics of Life and Health Insurance	Version 1: January 1965 - May 1982 Version 2: June 1982 - May 1990 Version 3: June 1990 - November 1996	Version 1: 3 Upper Division Credits Version 2: 3 Upper Division Credits Version 3: 3 Upper Division Credits
Part 7	Office Administration	January 1965 - May 1977	3 Lower Division Credits

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## TRANSFER PROVISIONS

Students must complete 120 credits to obtain a Bachelor's degree. A maximum of 90 combined nontraditional and transfer credits may be accepted and applied toward the 120 credit requirement. Within the 90 credit maximum, a maximum of 75 nontraditional credits may be applied toward degree completion. Official transfer credit evaluation takes place once a student is enrolled at Ashford University, and all official transcripts have been received. For additional information on Ashford University's transfer options, please visit: <http://www.ashford.edu/admissions/transferability>